



Real Estate Success - 90 Day Development Program
Comprehensive Training Program



Real Estate Success – 90 Day Development

Comprehensive Training Curriculum

- How to Use Flex MLS
- Developing a Business Pipeline and Marketing
- Working with Sellers - Listings
- Working with Buyers - Contracts
- How to Show Homes – New & Resale
- Mortgage Payments & Financing
- Title & Escrow
- The Inspection Process
- Fair Housing & Realtor Code of Ethics
- How to Sell HUD & VA Homes
- How to Sell Short Sales and Pre-foreclosures